

[Date]

[Client Name]
[Client Title]
[Company Name]
[Company Address]

Re: Multi-Hire Placement Discount Terms for [Project/Department Name]

Dear [Client Name],

Following our recent discussion regarding your upcoming hiring needs, [Agency Name] is pleased to offer a multi-hire discount structure. This agreement is designed to support your growth while providing cost efficiencies for high-volume recruitment.

The following discount terms shall apply to placements made within [Time Period, e.g., 6 months]:

- **First Placement:** Standard Fee of [Percentage]% of first-year base salary.
- **Second Placement:** Discounted Fee of [Percentage]% of first-year base salary.
- **Third Placement and Subsequent:** Discounted Fee of [Percentage]% of first-year base salary.

Terms and Conditions:

- This discount applies only to roles within the [Department/Job Category] department.
- All hires must be signed within [Number] days of the initial agreement to qualify for the tiered pricing.
- Invoices are payable within [Number] days of the candidate's start date.
- Standard guarantee periods remain in effect for each individual placement.

Please sign below to acknowledge and accept these terms.

Sincerely,

[Your Name]
[Your Title]
[Agency Name]

Accepted By:

[Client Authorized Signatory]

[Date]