

[Your Name]
[Your Job Title]
[Your Company Name]
[Date]

[Client Name]
[Client Job Title]
[Client Company Name]

Subject: Sliding Scale Fee Proposal for Bulk Hiring Project

Dear [Client Name],

Following our discussion regarding your upcoming recruitment goals, I am pleased to submit this proposal for a bulk hiring fee structure. To support your company's rapid growth while remaining cost-effective, we suggest a sliding scale model based on the total number of successful placements.

Our proposed fee structure is as follows:

- **1 to 5 Placements:** [Percentage]% per hire
- **6 to 15 Placements:** [Percentage]% per hire
- **16 to 30 Placements:** [Percentage]% per hire
- **31+ Placements:** [Percentage]% per hire

Terms and Conditions:

- This volume discount applies to hires made within a [Number]-month period.
- The fee percentage decreases as the volume milestones are reached.
- Invoicing will occur upon the candidate's start date with a net-[Number] payment term.
- A standard [Number]-day replacement guarantee applies to all hires.

We are confident that this tiered approach provides the necessary scalability for your project. Please let us know if you would like to move forward with this agreement or if you have any questions regarding these terms.

Sincerely,

[Your Signature]
[Your Printed Name]