

Date: [Insert Date]

Between:

[Your Company Name]
[Your Address]
[City, State, Zip Code]

And:

[Partner/Client Name]
[Partner/Client Address]
[City, State, Zip Code]

Subject: Exclusive Volume Placement Discount Agreement

Dear [Contact Name],

This letter serves to formalize the agreement regarding the exclusive volume placement discount between [Your Company Name] and [Partner/Client Name].

- 1. Exclusivity:** [Partner/Client Name] agrees to designate [Your Company Name] as the exclusive provider for [Specify Products/Services] for the duration of this agreement.
- 2. Volume Requirements:** To qualify for the discounted rates, [Partner/Client Name] commits to a minimum placement volume of [Insert Quantity/Amount] per [Month/Quarter/Year].
- 3. Discount Structure:** In consideration of the exclusivity and volume commitments, the following discount schedule shall apply:
 - [Tier 1 Volume]: [X]% Discount
 - [Tier 2 Volume]: [Y]% Discount
 - [Tier 3 Volume]: [Z]% Discount
- 4. Term:** This agreement is effective as of [Start Date] and will remain in effect until [End Date], unless terminated earlier by mutual written consent.
- 5. Payment Terms:** All invoices shall be paid within [Number] days of receipt. Failure to meet volume commitments or payment deadlines may result in a revision of the discount eligibility.

Please acknowledge your acceptance of these terms by signing below.

Sincerely,

[Your Name]

[Your Title]

[Your Company Name]

Accepted and Agreed:

[Authorized Signature]

[Print Name and Title]

[Date]