

[Company Header/Logo]

[Date]

[Client Name]

[Client Title]

[Client Company Name]

[Client Address]

Subject: Large Scale Placement Discounted Rate Agreement

Dear [Client Name],

Following our recent discussions regarding your hiring requirements for the upcoming [Project Name/Period], we are pleased to offer a discounted fee structure based on your commitment to a large-scale placement volume.

1. Scope of Agreement

This agreement applies to the placement of a minimum of [Number] candidates within the [Department/Role] category over a period of [Number] months.

2. Discounted Rate Structure

In consideration of the volume of hires, [Your Company Name] agrees to the following reduced rates:

- Standard Placement Fee: [Standard % or Amount]
- **Discounted Volume Rate: [Discounted % or Amount]**

3. Terms and Conditions

- The discounted rate is contingent upon the successful hire of at least [Number] candidates.
- If the minimum volume is not met within the agreed timeframe, [Your Company Name] reserves the right to invoice at the standard rate.
- Payment terms are [Number] days from the candidate's start date.

4. Replacement Guarantee

We provide a [Number]-day replacement guarantee for each candidate placed under this agreement, subject to our standard terms of business.

Please indicate your acceptance of these terms by signing below and returning a copy to us by [Date].

Sincerely,

[Your Name]
[Your Title]
[Your Company Name]

Accepted by:

Signature: _____

Name: [Client Authorized Representative]

Date: _____