

[Date]

[Client Name]
[Client Title]
[Company Name]
[Address]

Re: Fee Concession Proposal for Bulk Temporary Staffing Services

Dear [Client Name],

Following our recent discussion regarding your upcoming project requiring [Number] temporary staff members, [Staffing Agency Name] is pleased to offer a volume-based fee concession.

Recognizing the scale of this recruitment drive, we propose the following adjusted fee structure, effective for this specific bulk hiring requirement:

- **Standard Markup/Fee:** [Standard Percentage]%
- **Discounted Bulk Rate:** [Discounted Percentage]%
- **Minimum Volume Requirement:** [Number] placements

This concession is offered based on the commitment to hire the minimum number of staff mentioned above within a [Time Period] window. All other terms and conditions as outlined in our Master Service Agreement dated [Date] remain in effect.

We are committed to providing high-quality candidates to ensure the success of your project. Please acknowledge your acceptance of this fee concession by signing below.

Sincerely,

[Your Name]
[Your Title]
[Staffing Agency Name]

Accepted By:

Signature: _____

Name and Title: _____

Date: _____