

[Date]

[Contact Name]

[Title]

[Company Name]

[Address]

Subject: Enterprise Volume Discount Agreement for Recruitment Services

Dear [Contact Name],

Following our recent discussions regarding [Company Name]'s hiring objectives for the upcoming fiscal year, I am pleased to formally offer an Enterprise Volume Discount. Given your projected recruitment scale of [Number] hires, we have designed a tiered pricing structure to support your growth while maximizing your budget efficiency.

Based on our standard rate of [Standard Rate]%, the following volume-based schedule will apply:

- **Tier 1 (1-5 Hires):** [Percentage/Fee]%
- **Tier 2 (6-15 Hires):** [Percentage/Fee]%
- **Tier 3 (16+ Hires):** [Percentage/Fee]%

Terms and Conditions:

- This discount applies to all placements made between [Start Date] and [End Date].
- Billing will occur upon the successful start date of each candidate.
- A standard [Number]-day replacement guarantee applies to all enterprise placements.

We are committed to providing [Company Name] with a dedicated account management team to ensure high-quality talent delivery across all departments.

Please sign below to acknowledge and accept these enterprise terms. We look forward to a successful partnership.

Sincerely,

[Your Name]

[Your Title]

[Your Agency/Company Name]

Accepted By:

Signature: _____

Date: _____