Date: [Insert Date]

To: [Insert Name of Recipient/Audit Committee/Board of Directors]
From: [Insert Name/Department of Management]
Subject: Management Recommendation on Standalone Selling Price (SSP) Allocation

1. Purpose
The purpose of this letter is to document management's recommendation and methodology for determining and allocating the Standalone Selling Price (SSP) for the company's performance obligations, in compliance with [Insert Accounting Standard, e.g., IFRS 15 or ASC 606].

2. Identified Performance Obligations
Management has identified the following distinct goods or services within our standard customer contracts:

- [Performance Obligation 1, e.g., Software License]
- [Performance Obligation 2, e.g., Implementation Services]
- [Performance Obligation 3, e.g., Post-Contract Customer Support]

3. SSP Determination Methodology
To estimate the SSP for each obligation, management recommends the following hierarchy:

- **Observable Price:** Used when the entity sells the good or service separately in similar circumstances.
- **Adjusted Market Assessment Approach:** Evaluating the market in which we sell and estimating the price a customer would be willing to pay.
- **Expected Cost Plus a Margin Approach:** Forecasting expected costs plus an appropriate margin for the specific obligation.
- **Residual Approach:** Only used in limited circumstances where selling prices are highly variable or uncertain.

4. Recommended Allocations
Based on the analysis performed for the fiscal period [Insert Year], the recommended SSP values are as follows:

Performance Obligation	Methodology Used	Estimated SSP (% or Value)
[Item 1]	[Method]	[Value]
[Item 2]	[Method]	[Value]

5. Controls and Review
Management will review SSP estimates on an [Annual/Quarterly] basis or whenever a significant change in pricing strategy occurs to ensure continued compliance and accuracy in revenue recognition.

6. Conclusion
We recommend the formal adoption of the above SSP values for the allocation of transaction prices across all multi-element arrangements.

Signature: __________________________
[Insert Name]
[Insert Title, e.g., Chief Financial Officer]