

[Date]

[Lender/Financial Institution Name]

[Address]

[City, State, Zip Code]

Subject: Comfort Letter regarding Franchise Agreement between [Franchisor Name] and [Franchisee Name]

Dear [Contact Person Name or Loan Officer],

This letter is issued by [Franchisor Name] (the "Franchisor") in connection with the financing request made by [Franchisee Name] (the "Franchisee") for the operation of the franchise located at [Proposed Location Address].

We confirm that the Franchisee has entered into a formal Franchise Agreement dated [Date], which authorizes the operation of a [Brand Name] outlet. Based on our historical data and the performance of existing units within our network, we provide the following information regarding revenue expectations:

- **Historical System Performance:** For the fiscal year ending [Year], the average gross revenue for units operating in similar demographics was approximately \$[Amount].
- **Territory Protections:** The Franchisee has been granted [Exclusive/Non-exclusive] rights to the territory defined as [Description of Territory], minimizing internal brand competition.
- **Support Services:** The Franchisor provides ongoing marketing, supply chain access, and operational training designed to support the Franchisee in achieving its revenue targets.

While the Franchisor provides the tools and brand recognition necessary to generate revenue, please note that this letter does not constitute a guarantee of future earnings or a guarantee of loan repayment. Actual revenue results depend on the Franchisee's local management, market conditions, and economic factors beyond our control.

In the event of a default under the Franchise Agreement, the Franchisor agrees to notify [Lender Name] and, subject to the terms of our Tripartite Agreement, may allow the Lender a period of [Number] days to cure the default or identify a qualified purchaser for the franchise location.

Should you require further verification or financial disclosure documents as permitted under our Franchise Disclosure Document (FDD), please contact our corporate office at [Phone Number].

Sincerely,

[Signature]

[Name of Authorized Signatory]

[Title]

[Franchisor Name]